

Presenting Sponsors:



# LloydSadd | AUTO DEALERSHIP RISK MANAGEMENT 2017

Tuesday April 11, 2017 | Sawridge Inn Edmonton South | 7:15am - 11:30am

## SPEAKERS AND TOPICS

**IS TRUMP PROVIDING OUR LUNCH OR TAKING OUR LUNCH?** | *Angus Watt, Angus Watt Advisory Group*

Angus Watt will be joining us to discuss economies and President Donald Trump. Specifically the world economy, US economy, Canadian economy, Alberta economy, President Donald Trump and his policies effecting the economy, trade protection NAFTA and Autopact.

What are the changes that we are going to see in the economy? And where does that leave Alberta? Angus shares the latest on what will certainly be an interesting year.

**SUCCESSION OR ACQUISITION** | *Farid Ahmad, CEO, Dealer Solutions*

Being aware of the risks auto dealership owners face every day is essential in the ever changing market. Farid will be providing industry trends explaining what is happening in Alberta versus the rest of the country, succession planning, acquisitions—where are the opportunities and roadblocks, and how to maximize your investment.

Join us for this interactive discussion on industry trends, succession planning and acquisitions, including ways you can protect yourselves.

**REDUCE YOUR RISKS—REDUCE YOUR COSTS** | *Christopher Nadolny, Vice President Transportation Risk, Marsh*

Christopher Nadolny will provide insight on brands, trends and examples in the dealership industry, loss prevention, and what you should know to protect yourself and keep your businesses profitable.

As the National Risk Manager for the CAP program Christopher continues to work to revamp the program through broker training, client education, and dedicated risk control initiatives.

**COMFORT WITH DISCOMFORT** | *Dr. Marvin Washington, Professor, University of Alberta School of Business*

Most Albertans were happy to bid 2016 farewell—it was a tough year for oil prices and the economy. But what's in store for 2017? In this talk, Dr. Marvin Washington will speak about how we need to start thinking differently about the new reality of Alberta. Living in a 'new' Alberta, we need to adjust ourselves, our teams and our culture through strategies and thinking differently.

Dr. Marvin Washington's research, consulting, and teaching focus is on processes of organizational and institutional change. He will make sense of how to tackle the new reality of Alberta Business today.

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## REGISTRATION AND LOCATION

**- TUESDAY APRIL 11 | 7:30AM - 11:30AM -**

Lloyd Sadd is proud to host this exclusive event open to forward-thinking auto dealership owners and executives doing business in Alberta. Seating is very limited, so register early!

A hot buffet breakfast, coffee breaks and snacks will be provided.

**WHO SHOULD ATTEND?** This event is geared towards auto dealership owners and senior executives.

**COST:** As part of this value added service, this event is provided at no charge, by invitation only.

**BRING A GUEST!** We welcome you register up to two other auto dealership owners or senior executives in the Alberta region who would benefit from this event.

### ABOUT LLOYD SADD'S AUTO DEALERSHIP PROGRAM:

Lloyd Sadd Insurance Brokers Ltd. is one of the largest providers of risk financing and risk reduction services for auto dealerships across Canada.

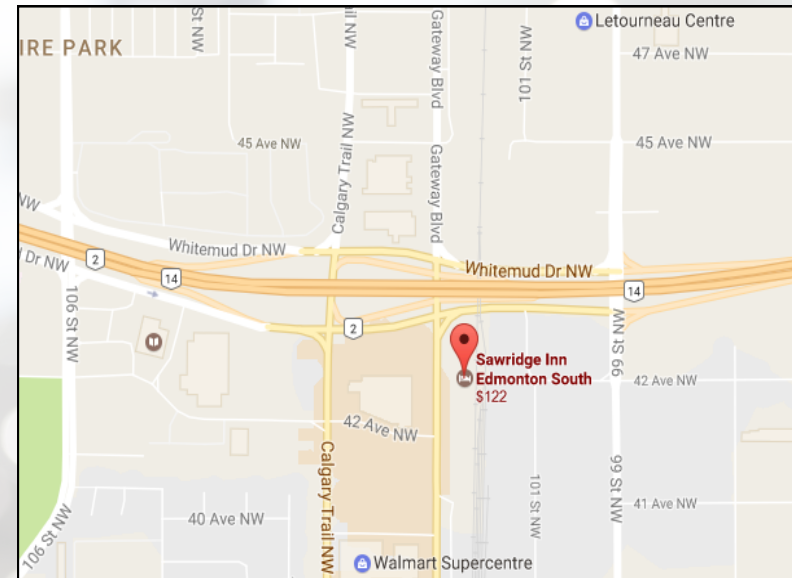
We partner with RSA and Marsh to provide a coverage and protection program designed specifically for auto dealerships. This program has been the marketplace for over 40 years and is recognized as being the top choice among franchised auto dealerships.

We are experts in the auto dealership risk management field, and we partner with our clients to help them succeed.

We Listen. We Think. We Deliver.

**- SAWRIDGE INN EDMONTON SOUTH -**

4235 Gateway Blvd, Edmonton AB  
Complimentary On-Site Parking



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