

LloydSadd
INSURANCE BROKERS

12TH ANNUAL

CONSTRUCTION CONFERENCE

THURSDAY, APRIL 14, 2016

Edmonton Marriott at River Cree Resort

8am - 3:30pm *Cocktails & Connections Reception to follow*



Watch clips
from last years
conference

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SPEAKERS AND TOPICS

CONSTRUCTION INDUSTRY AND ECONOMIC UPDATE



David Dodge, Former Governor of the Bank of Canada, currently Senior Advisor with Bennett Jones LLP

Paul Verhesen, President & CEO, Clark Builder, and Chair, Alberta Construction Association.

In addition to being CEO of Clark Builders, Paul Verhesen's leadership has carried him through to become chairman of the Alberta Construction Association, where he is helping push our industry forward through our province's current challenges and opportunities. Paul will share his experiences transforming Clark Builders and will also provide insight into what he's seeing as market trends through the lens of the Alberta Construction Association.

David Dodge, lead advisor to the NDP government on the design of its capital spending program set out in the 2015 Budget, will provide an assessment of the outlook for private and public sector spending on infrastructure and production facilities in the context of low and volatile oil prices and the implications of this outlook for the Alberta construction industry. Paul and David will then engage in a discussion and take questions from our audience as we look to align Alberta in the new era of construction.

MAKING THE VERY COMPLEX... AWESOMELY SIMPLE



*John Spence,
Author and Leadership Development Expert*

John Spence is recognized as one of the Top 100 Business Thought Leaders in America, one of the Top 100 Small Business Influencers in America, and one of the Top 500 Leadership Development Experts in the World. John is also one of the American Management Association's Leaders to Watch along with Sergey Brin, Larry Page, and Jeff Bezos. He is a guest lecturer at over ninety colleges and universities across the United States including Harvard, Cornell, Stanford, and the Wharton School of Business at the University of Pennsylvania, and John is also a special instructor for the Entrepreneurial Masters Program at MIT. He has been the owner or CEO of ten companies, is an advisor or board member to several organizations, and he has written five books on business and life success and has made a career out of "Making the Very Complex... Awesomely Simple".

John is going to start off our construction conference by helping us take a hard, honest look at our businesses and create a plan for how to succeed at a higher level in the marketplace.

SPEAKERS AND TOPICS

COLLABORATION IN CONSTRUCTION – CONSTRUCTION DELIVERY IN OUR CHANGING WORLD



Jason Collins, President, Collins Steel

Roger Buksa, Mechanical Manager, Arpi's North Inc.

Darrell Quist, Senior Construction Manager, Knelsen Sand and Gravel

Facilitator: Don Barr, Principal, Lloyd Sadd Insurance Brokers

Whether you build structures, move dirt, build roads or contract services in the oil and gas sector, the way that construction is being procured and delivered is a fast evolving. Joint ventures, P3s, design builds, IPDs, project bundling and BIM are just some of many different ways that projects are changing the way we look at our competition - contractors need to be more innovative and competitive by working with one another. Knowledge is the key to understanding the risks and rewards of collaboration, and the more you know, the more you will understand what is right for you. Join our panel as they discuss the various methods they've experienced and how this is becoming the new way we do business.

ENGAGING MILLENNIALS IN CONSTRUCTION



*Michael Mangum,
Senior Consultant, FMI Corporation*

By the year 2020, millennials (workers age 20-35) will comprise over 50% of the workforce in the construction industry, as well as other related industries. Although there is a depth of current research on how the millennials compare to other generations in their behaviors and personality profiles, there is little research to take it to the next level of 'now what'?

Over the past few months, Lloyd Sadd, the Edmonton Construction Association and FMI have been collecting survey responses to research this key demographic. The survey questions covered how millennials respond to current practices of recruiting, retaining and developing employees, and explored their expectations and desires for companies for which they choose to work. The end report will focus on these responses and provide a comparison to non-millennials theories, expectations and practices. Join us as we disclose and analyze the findings to help understand the truths and misconceptions about engaging millennials in our industry.

ADDITIONAL PRESENTATIONS AND TOPICS:

DRIVING VALUE BY MANAGING CONTRACTOR RISK

THE ICE DISTRICT - WHAT DOES THIS MEAN FOR CONTRACTORS?

CONTRACTOR'S ERRORS AND OMISSIONS LIABILITY

LIFE INSURANCE LEGISLATION - WHAT YOU NEED TO KNOW

REGISTRATION AND LOCATION

THURSDAY, APRIL 14, 2016 | 8am - 3:30pm

Lloyd Sadd is proud to host this exclusive event open to forward-thinking owners and executives doing business in Alberta's construction industry. **Seating is very limited, so register early!**

WHO SHOULD ATTEND?

Owners and C-Suite Executives in Alberta's construction industry.

COST: Lloyd Sadd Clients: No Charge

Contact your Account Executive for your promo code

GENERAL REGISTRATIONS: \$395

Register through the link below, payable by cheque only. Registration will be confirmed via email once cheque is received.

BRING A GUEST! Lloyd Sadd clients are welcome to bring one guest outside of their organization using their promo code.*

*Due to space restrictions, we reserve the right to limit the number of attendees per organization.



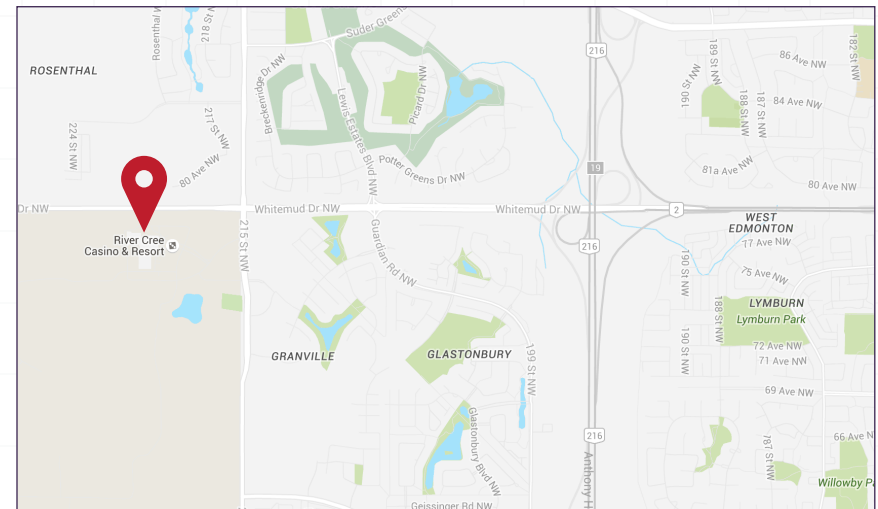
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LloydSadd
INSURANCE BROKERS

We Listen. We Think. We Deliver.

EDMONTON MARRIOTT AT RIVER CREE RESORT

300 East Lapotac Blvd, Edmonton AB Complimentary On-Site Parking



For reservations at the Edmonton Marriott at River Cree Resort, call 1-800-960-4913 and reference the "Lloyd Sadd Room Block", or [click here](#) to access the online reservation system. Reduced rates will be applied as long as rooms are available.

CLICK HERE TO REGISTER NOW

SCHEDULE

MORNING

- 8:00 AM - 8:10 AM Welcome and Intro
- 8:10 AM - 9:30 AM Making the Very Complex...
Awesomely Simple
- 9:30 AM - 9:50 AM Break**
- 9:50 AM - 10:20 AM LS Talks:
Getting the Conversation Started...
- 10:20 AM - 10:40 AM Ice District Update
- 10:40 AM - 11:00 AM Break**
- 11:00 AM - 12:00 PM Trends in Collaboration

AFTERNOON

- 12:00 PM - 12:45 PM Lunch**
- 12:45 PM - 1:50 PM Engaging Millennials in Construction
- 1:50 PM - 2:10 PM Break**
- 2:10 PM - 3:30 PM Construction Industry
and Economic Update
- 3:30 PM - 5:00 PM Cocktails and Connection Reception